DSF PASS

Concept & Product







BACKGROUND & OBJECTIVES

The Dubai Shopping Festival (DSF) Pass offers amazing discounts on Dubai's top attractions during the city's ultimate shopping sale along with dining options for lunch and dinner.

The DSF Pass packages help you discover the best of Dubai with ultimate flexibility. Enjoy up to 65% on Dubai's must-see destinations.

Each pass comes with adult and child options for maximum savings.

The Pass offers:

- Itinerary planning.
- Promote citywide offering.
- Promotion of Dubai as affordable luxury destination.
- Increase of footfall to Dubai attractions & outlets.
- Maximize tourist experience in Dubai.



PRODUCT

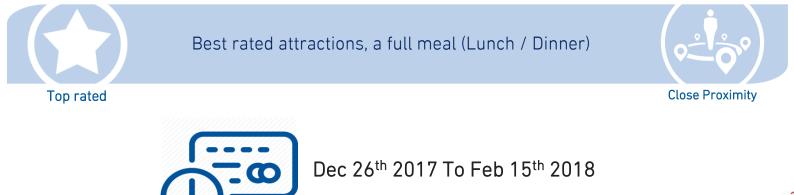


Attractions 40

Validity



Gastronomy 21







PACKAGES

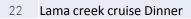
| Package | Туре | Price | Value | Saving | Saving % | Active Validity |
|------------|-------------|-------|-------|--------|----------|---|
| <u> </u> | Adult | 499 | 1,015 | 516 | 51% | 5 days from first use at any of the 61 Benefits |
| Savour 3 | Child | 480 | 905 | 425 | 47% | 5 days from first use at any of the 61 Benefits |
| C autom E | Adult | 780 | 1,565 | 785 | 50% | 5 days from first use at any of the 61 Benefits |
| Savour 5 | Child | 740 | 1,375 | 635 | 46% | 5 days from first use at any of the 61 Benefits |
| | Adult | 870 | 1,605 | 735 | 46% | 5 days from first use - Choice of 3 x Activities and 3 x Dining Benefits |
| Combo 3 | Child | 830 | 1,495 | 665 | 44% | 5 days from first use - Choice of 3 x Activities and 3 x Dining Benefits |
| Flavour 3 | Adult/Child | 399 | 590 | 191 | 32% | 5 days from first use at any of the 21 Dining Benefit |
| Infinite 0 | Adult | 1190 | 3,685 | 2,495 | 68% | 3 days from first use. Lockout period of 2 hours between each redemption transaction. |
| Infinite 3 | Child | 1120 | 3,385 | 2,265 | 67% | 3 days from first use. Lockout period of 2 hours between each redemption transaction. |





INCLUDED ATTRACTIONS

| No. | Attraction / Excursion | No. | Attraction |
|-----|---|-----|--|
| 1 | 15mins go karting (Indoor) | 23 | Lama Desert Safari |
| 2 | 15mins go karting (Outdoor) | 24 | Lama Dubai City Tour |
| 3 | Aqua fun park | | Lama Marina Dhow cruise dinner |
| 4 | Aquaventure Atlantis | 26 | La Perle – Bronze Ticket |
| 5 | Arabian Adventure Food Tour | | Legoland |
| 6 | Arabian Adventure Morning Dune Drive | 28 | Legoland water park |
| 7 | Arabian Adventure Traditional Dubai City Tour | 29 | Lost Chambers & Ambassador Lagoon Atlantis |
| 8 | Aventura Park | 30 | Mattel Playground - Regular Entry |
| 9 | Bollywood park | 31 | Motiongate |
| 10 | Burj Khalifa | 32 | Orbi |
| 11 | Chillout Ice Lounge Dubai | 33 | Palm Island Inner Circle Cruise - 30 min |
| 12 | Dubai Aquarium & Underwater Zoo | 34 | Palm Island Inner Circle Cruise - 90mins sunset tour |
| 13 | Dubai Dolphinarium | 35 | Palm Island Inner Circle Cruise -Dinner cruise |
| 14 | Dubai Mall Ice Rink | 36 | Ski Dubai |
| 15 | Etihad Museum | 37 | Splash Tours – 90 min ride |
| 16 | Green Planet | 38 | Splash tours – 30 min ride |
| 17 | Hop On Hop Off City Sightseeing | 39 | Wild Wadi Water Park |
| 18 | Hub Zero | 40 | Wonder Bus |
| 19 | iFLY | | |
| 20 | IMG Entry | | |
| 21 | Kidzania | | |
| | | | |





GOVERNMENT OF D

INCLUDED DINING OUTLETS

| No. | Lunch / Dinner (Buffet – Set 2/3 Course Meal excluding Bev.) | Location | | |
|-----|--|---|--|--|
| 1 | 800 Degree Pizzeria | Mall of the emirates, Meaisem City Centre, Deira City Centre , Burjuman Centre, Marina Dubai Park, DPR | | |
| 2 | Al Bayt (lunch/dinner/afternoon tea) | Palace Downtown | | |
| 3 | Asado | Palace Downtown | | |
| 4 | Asha's Indian | Wafi Mall | | |
| 5 | Biella – Italian | Wafi Mall | | |
| 6 | Boulevard Kitchen | Manzil Downtown | | |
| 7 | Carter's | Wafi Mall | | |
| 8 | Ewaan | Palace Downtown | | |
| 9 | Kaleidoscope | Atlantis the Palm | | |
| 10 | Katana | Katana | | |
| 11 | La Tablita | Hyatt Regency Creek Heights | | |
| 12 | Makan | Roda Al Bustan | | |
| 13 | Market 24 | Hyatt Regency Creek Heights | | |
| 14 | Mazina | Address Dubai Marina | | |
| 15 | Na3Na3 | The Address Dubai Mall | | |
| 16 | Sean Conolly at Dubai Opera | Dubai Opera | | |
| 17 | Seville's – Spanish Restaurant | Wafi Mall | | |
| 18 | Spice Valley | IMG | | |
| 19 | Sufra | Hyatt Regency Creek Heights | | |
| 20 | Thai chi – Thai & Chinese Cuisine | Wafi Mall | | |
| 21 | The Restaurant | Address Boulevard | | |





CUSTOMER JOURNEY









B2B PORTAL FOR PARTNERS



1. Go to http://bookings.iventurecard.ae and "Register" as a booking agent



- 2. Login
- 3. Choose Preferred Customer Package and click "Show Product" for prices
- 4. Input the quantity of the product and select "+" to add them to the cart



5. Check the Booking Summary (top right) – then click "Proceed Booking"



6. Enter Payment Details



7. Select delivery details (Shipping Method) - redeem now



8. Enter customer information and details



9. Customer will then be emailed the iPass



SALES COMMISSION

Progressive commission structure

| Pre-purchase/commit to Sales of: | % Commission | How to redeem? | | |
|---|--------------|---|--|--|
| No sales commitments | 15% | | | |
| Between 250 and 500 units | 17.5% | iVenture Dubai will generate monthly | | |
| Between 500 and 1000 units | 20% | statements based on the transactions recorded on the B2B portals and issue | | |
| Between 1,000 and 1,500 units | 22.5% | commission against the statement | | |
| Over 1,500 units | 25% | | | |



When can you get your commission?

End of month



Whom to contact ?

iVenture Dubai – Bryan Carlo





DESIGN







THANK YOU



