

9 October 2015

Dear Partner,

As a part of ongoing commitments to enhance the quality of life and experience of the destination for its residents and visitors, The Government of Ras Al Khaimah introduces the new "Tourism Dirham" fee under the Emiri Decree No 20 of 2015.

Effective November 1<sup>st</sup> 2015, the Tourism Dirham will be charged as per the table below and applied to guests residing in all hotels in the emirate of Ras Al Khaimah.

The Tourism Dirham fee will apply to all occupied rooms per night. The fee will be applied per room, per night, depending on the type/star rating of the hotel as per table below. This fee will be on the individual hotel guests' room folio and should not impact any of your selling rates or packages.

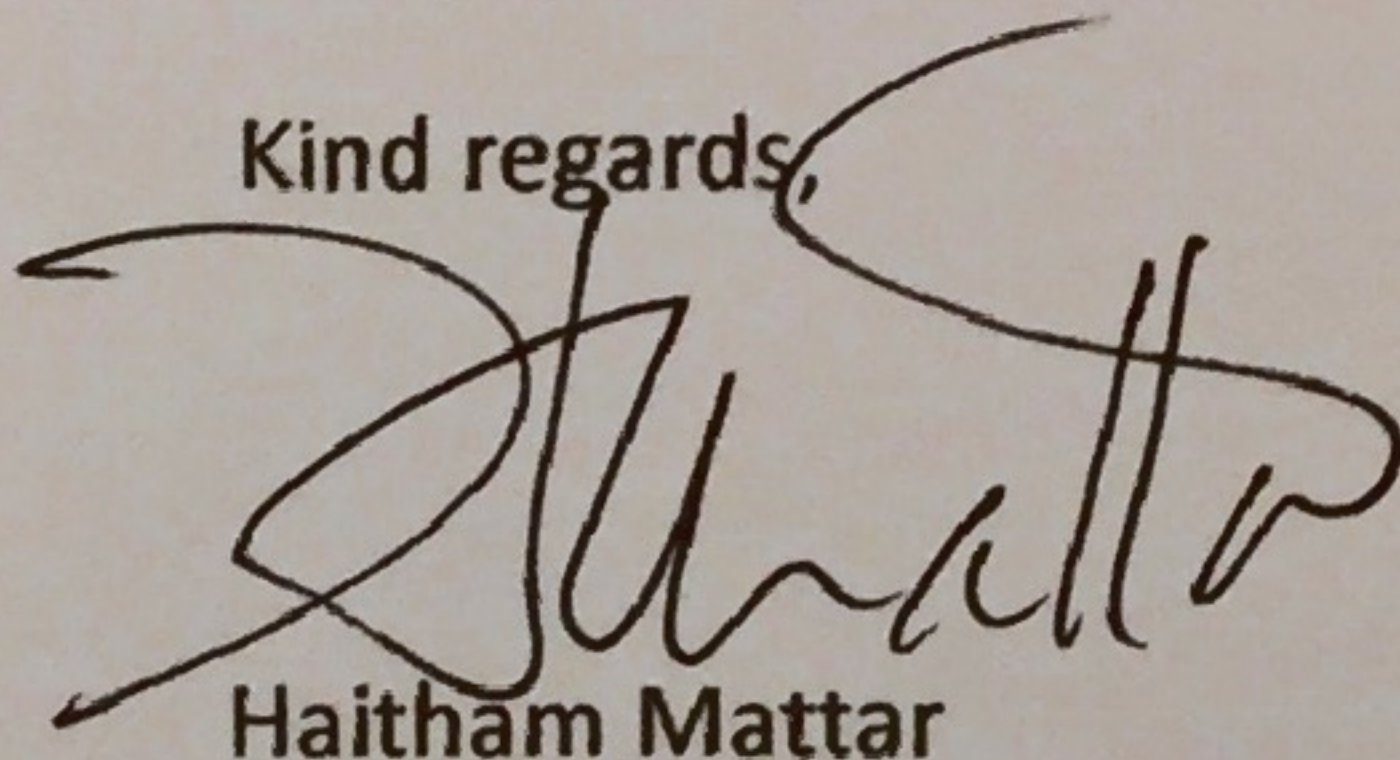
The hotels will be communicating to their guests internally, but would ask you to amend all your selling channels to mention the Tourism Fee applicable from Nov 1<sup>st</sup>, 2015.

**Tourism Dirham Fee guidelines:**

Five Star Hotels	AED 20	Per Key	Per Night
Four Star Hotels	AED 15	Per Key	Per Night
Three Star Hotels	AED 10	Per Key	Per Night
Two Star Hotels	AED 10	Per Key	Per Night
One Star Hotels	AED 7	Per Key	Per Night
Deluxe Hotel Apartment	AED 20	Per Key	Per Night
Superior Hotel Apartment	AED 15	Per Key	Per Night
Standard Hotel Apartment	AED 10	Per Key	Per Night
Motel	AED 7	Per Key	Per Night
Holiday Home Deluxe	AED 15	Per Key	Per Night
Holiday Home Standard	AED 10	Per Key	Per Night

Should you have any questions or considerations please do not hesitate to contact your relationship manager for further details.

Kind regards,



Haitham Mattar  
Chief Executive Officer